

## AMP Video Outperforms Display by 58% for a European Pub

- AdSparc AMP Video Unit Case Study -

The publisher is a fast-growing Formula 1 and motorsport news website with millions of engaged monthly readers in Europe.

**Problem Definition**: Growing AMP page views with marginal increase in AMP revenue due to:

- Monetisation limited to display units
- No AMP-compatible video unit added on AMP pages

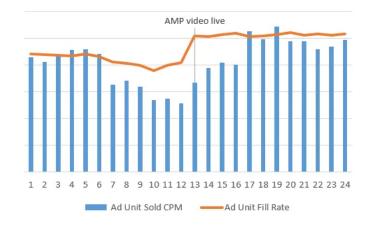
**Requirements**: To identify a way to increase revenue by adding an AMP-compatible video player, similarly to what's achievable on standard web.

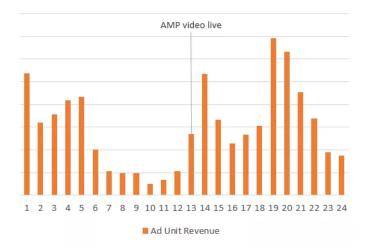
## **AdSparc Solution Implemented:**

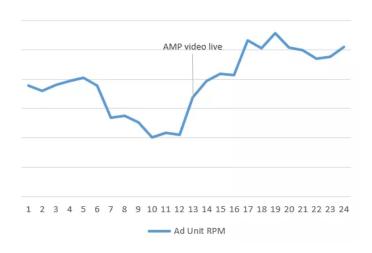
- Replacing a standard 300\*250 display unit with Adsparc AMP-optimised video player.
- Bringing in additional demand through the player via header bidding.
- Utilize a Display secondary ad unit, when video doesn't fill the auction

## **Results:**

- Video typically sells at higher rates and as a consequence, Sold CPM saw a drastic increase of 24%,
- Interestingly overall ad unit fill rate was also higher by 22%, as AdSparc solution features a secondary display unit when a Video Pre-roll doesn't win the auction.
- This meant an overall jump of 51% in overall Ad Unit RPM and a Revenue Boost of 58%







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